

Debunking the myth of the most avoided words in healthcare: Member disruption

In this session we shared that...

- **The value derived from network-based, formulary management and mail order programs** is well worth the change, which is usually less cumbersome than expected.
- By not enrolling in these solutions to manage trend, plans are missing out on **\$1.3 billion in savings**.

... however, plans who do not adopt these programs to avoid member disruption miss out on savings.

Strategic benefit design and member experience tools are the key to implementing smooth benefit changes for members.

WHAT'S NEXT?

Make sure you're not missing out on your share of the potential \$1.3 billion in savings. Reach out to your Express Scripts account team to discuss the programs best suited to your plan and your members, and start realizing savings.

CONSIDER THIS

- Evaluate the **outcome** rather than the **change** itself when considering programs to implement in your pharmacy benefit strategy.
- Savings realized from clinical, network-based programs can be reinvested in initiatives important to your business and your employees, such implementing a wellness program or keeping premiums flat.